



1st Quarter-2018

From Your President . . . Pete Dufresne

Dear Members,

Welcome Spring! We are all hopeful that the nor'easters are behind us and we can now look forward to some welcomed Spring weather and a busy marketplace. We saw a little bit of traction in February after a soft start in January. Single-family home sales in RI jumped ahead of last year's activity by 4.5% while the median sales price of a single-family home increased to \$250,000 versus \$244,000 in January. Nationally, pending home sales rose by 3.1% in February. Weakening affordability and lack of inventory, however, remain an overall issue in many markets.

I want to thank all who completed our recent member survey regarding programming and to congratulate Gammy Ferreira as the lucky winner of the \$50 VISA gift card. We have been reviewing all your valuable feedback and appreciate your input. Be on the lookout for another member survey soon regarding our Board facility.

Our Member Appreciation Reception on March 14th at the Twin River Event Center was our largest event ever, with close to 300 in attendance. Thanks to all our members for their continued membership and to our friends and sponsors for their support!

The Board has several activities planned for this Spring, and we would love to have you join us! Our Community Action Committee is helping out at Cumberland's Yellow Bag Day on 4/7 and hosting a trivia night on 6/4 to benefit Community Care Alliance, while our RPAC Committee will co-host RACE for RPAC on 4/24. And on 4/5, our Nominating Committee will release a request for 2019 Officer and Director nominations.

Finally, in April, we celebrate Fair Housing Month. This year, marks the 50th Anniversary of the Fair Housing Act. The National Association of REALTORS® asks its REALTOR® family to stand together and reaffirm their commitment to Fair Housing. To learn more about Fair Housing Do's and Don'ts, the Law and how members are commemorating the 50th anniversary, please visit: www.nar.realtor/fair-housing-act.

Thank you again to our Member Appreciation & Diamond Sales Awards Sponsors!

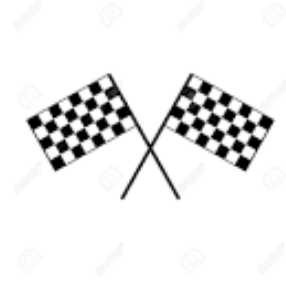
Platinum: Keller Williams Leading Edge.

Gold: Province Mortgage, Associates

Event Sponsors: Apple Valley Insurance, Caputi Law, LLC, Coastway Community Bank, D'Ellena Law Office, Denelle & Elliott, LLC, First Home Mortgage, Fontaine Real Estate & Preferred Appraisal Services, Gentry Moving, Glenn J. Andreoni Law Offices, Hobson & Coutu, Ltd., Home Loan Investment Bank, Home Safe Home Inspections, LLC, HomeSmart Professionals Real Estate, Homestar Mortgage, Inc., MartLaw Title, Inc., Milford Federal Savings, Navigant Credit Union, Northpoint Mortgage, Inc., Ocean State Title & Escrow, LLC, Pawtucket Credit Union, Pelletier, Marshall & Clark, Pilgrim Title Insurance Company, Schadone Law, Shamrock Financial Corporation, Sierra Pacific Mortgage, Washington Trust Company, Webster Bank.

To view a full listing of our 2017 Diamond Sales Awardees, please see the awards page on www.nribr.realtor.

RACE for RPAC



Tuesday, April 24th, 5-8 p.m. at Fuel Restaurant, located at R1 Indoor Karting, 100 Higginson Ave, Lincoln, RI. Come enjoy a great time with your colleagues and friends *anytime* between 5-8 pm. Enjoy Complimentary Appetizers, Cash Bar, Bowling, and Billiards. (Karting not included.) Suggested Member Contribution: \$10. Sign up on www.nribr.realtor.

Contributions are not deductible for income tax purposes. Contributions to RPAC are voluntary and are used for political purposes. You may refuse to contribute without reprisal, and the National Association of REALTORS® or any of its state associations or local boards will not favor or disfavor any member because of the amount contributed. 70% of each contribution is used by your state PAC to support state and local political candidates. Until your state PAC reaches its RPAC goal, 30% is sent to National RPAC to support federal candidates and is charged against your limits under 2 U.S.C. 441a; after the state, PAC reaches its RPAC goal it may elect to retain your entire contribution for use in supporting state and local candidates.

2019 Officer & Director Nominations Open 4/5/18

NRIBR will release its annual call for Officer and Director nominations shortly on www.nribr.realtor. Interested candidates must file by 5/18/18. I welcome any questions from any members considering a leadership role (401-480-8990). Or if you prefer to have a private consultation with our CEO Donna Andrews, you may reach her at 401-333-6343.

Code of Ethics Biennial is expiring 12/31/18

Effective 1/1/17, all members (excluding Affiliates and REALTOR® Emeritus members) are required to complete a course on the NAR REALTOR® Code of Ethics now once every 2 years, instead of once every 4 years. A suggested best practice might be to make the REALTOR® Code of Ethics course one of your recertification classes for RI licensing (due by 4/30/18), and you will be well ahead of the deadline for the 5th Biennial training: 1/1/17 – 12/31/18. All members are then required to provide us with their certificate of completion for our review

To see if you have already provided a certificate to us, please log into the member portal on www.nribr.realtor. Then look on the left, under your name, and see if the COE complete field has a "yes" or a "no".



Welcome New Members!

Affiliate Members: Diane Crosby of the Washington Trust Company, Nicole Shannon of Ocean State title & Escrow, LLC.

REALTOR® Members: Alessandra Alvarez, Donielle Baccaire, Lisette Bolano, Jonathan Bolano, Shana Boyer, Stacey Brown, Brian Bursell, Alpha Camara, Dawn Carey, Nancy Copeland, Susan DiColella, Deborah Flanagan, Brian Greene, Deborah Holden, Sara Jacobson, Susan Laferriere, Sarah LaRosa, Juliet Lei, Vincent Letizia, David Linback, Jarred Lynch, Kenny Medeiros, Anma Memon, Michael Mita, Hance Philippe, Linda Pichette, Dawn Prewitt, Bryan Quinlan, Tasha Reeves, Jean Rhau, Caitlin Ricciarelli, Donna Richard, Samantha Russell, Lauren Silveira, Gregory Smith, Yvonne Sousa, Michael Stearns, Derek Stout.

Upcoming Dates:

- 4-24-18 Race for RPAC (5-8 pm)
- 4-26-18 REALTOR® Code of Ethics, 5:30-8:30 pm
- 4-30-18 Sales Pre-Licensing Class Begins
- 5-1-18 2018 REALTOR® of the Year Nomination Form is released to the membership
- 5-18-18 Deadline to file 2019 Office & Director Nomination Forms (sent out 4-5-18)
- 6-1-18 2018 REALTOR® of the Year Nomination Forms are due
- 6-04-18 Trivia Night at Twisted Hop Tavern (5-8 pm)
- 6-07-18 REALTOR® Code of Ethics, 5:30-8:30 pm



Save the Date: 6/4 at the Twisted Hop Tavern!

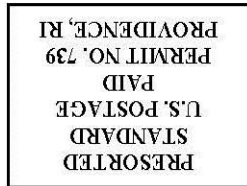
The Community Action Committee will be hosting a Trivia Night on 6/4/18 from 5-8 pm at the Twisted Hop Tavern in Albion (Lincoln). Look for your email invitation soon! Proceeds to benefit our 2018 Charitable Partner – Community Care Alliance. They are a non-profit, located in Woonsocket, RI, that works to empower people challenged by economic insecurity, mental illness, addictions, housing issues and other trauma. Learn more at www.communitycareri.org.

How to contact us:

Northern Rhode Island Board of REALTORS®
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(401) 333-6343 or email: nribr@nribr.realtor
Donna M. Andrews, RCE, Chief Executive Officer
Suzanne M. Silva, RCE, Chief Operating Officer
Erin Herzog, Membership Director
Kate Leach, Administrative Assistant

www.nribr.realtor

Our mission is to provide our members with the tools and resources to support their success.



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